

Learn how a leading **Sales & Auction company** partnered with **Accorian** to deploy a **cohesive endpoint protection solution** for the global enterprise

## Situation

Our client with offices across 15 countries, users' access and transfer extremely critical intellectual property and sensitive customer information. Access to such data and securing such data was of utmost importance and challenging.

One of the oldest and most respected leading global sales & auctions company. The company is regarded amongst the top 3 for market share.

## Solution/Approach

Accorian was engaged to partner with the CISO to deploy a cohesive endpoint protection solution for the global enterprise.

With 10000+ endpoints located across 15 countries, on multiple platforms, a smooth pilot and global roll-out was super important to ensure that end-users face no disruption in carrying out their day-to-day functions.

Key areas to be addressed:

- ☑ Provide 100% compliance rate on successful DLP tool install on each endpoint.
- ☑ Performance issues while the tool parses through documents with images and OCR content
- ☑ Understanding of user behavior while using the data across the ecosystem was very critical

## Result

Accorian's team of experts and project manager collaborated every step of the way with client team to deploy McAfee ePO and DLP across the global footprint. Our team successfully orchestrated the global roll-out in 4 months' time and addressed key challenges most efficiently.

**Comprehensive Delivery:** 

- The solution provided 100% compliance rate on DLP tool install status
- Documents were classified using subject properties, eliminating parsing which causes significant performance issues
- Built a machine learning tool using Python to analyze DLP incidents and understand user behavior
- Document Protection & Content Finger Printing (access tracking), including -Encryption, File & Removal Protection, Hidden Folders/Files
- Developed and rolled-out a standard set of Policies & Procedures
- Impact Analysis VirusScan Enterprise/Data Loss Prevention
- Train internal staff on product & fraud analysis

